



PRESIDENT & CEO, #10112

This San Francisco Bay-Area economic development association has represented businesses, public institutions and organizations on economic, public policy and social issues vital to the county's growth and well-being for 55 years.

Primary Responsibilities:

Provide strong leadership, management and oversight as it relates to the organization's operations and resources (this includes day-to-day management, financial reporting, committee follow-up, partnerships, special projects and other tasks as directed by the Board of Directors). Work with Board of Directors and member companies to refine and implement the organization's strategic vision as it relates to economic development, public policy advocacy and collaboration on regional planning, transportation, technology and environmental issues. Represent the organization to businesses, public agencies, elected officials, educational institutions, non-profit entities and the general public at the local, county, regional, state and national levels. Assist the Board of Directors in delivering a positive message and impression of the business community. Cultivate the existing membership to ensure member needs are being met. Identify and secure new members. Identify and secure a diverse and active Board of Directors. Oversee and work in concert with staff on defining specific job responsibilities relative to organizational objectives as defined in strategic vision.

Requirements:

Bachelor's degree, plus 10 years of supervisory management or executive experience including strategic planning, marketing and corporate communication, business and market analysis, project planning, finance, operations, economic development and general business negotiations.

- Excellent interpersonal, managerial, organizational and financial skills.
- Demonstrated public speaking skills.
- Demonstrated experience of economic development, organizational leadership and public policy achievements.
- Strong knowledge of the regional business community, including relevant institutions and individuals.
- Established presence and relationships in San Mateo County.
- Working knowledge of county and California state legislation for business development.
- Skilled experience with computers and software including MS Office Suite programs, database systems, and Web programs.

For immediate consideration, send resume
to Greg Kemist at gkemist@aspenrecruiting.com